

SALES REPS

JUNE: DORAL BUY 8 PACKS, GET 2 PACKS FREE / PROMOTION #800541

RETAIL DISTRIBUTION DATE: 6/8/98

POS Kits (#542294) and Floor Base Displays (#542300) will be shipped directly to Retail Accounts.

** FLOOR BASE UNITS ARE TO BE MAINTAINED BY RETAILERS FOR FUTURE CTS DISPLAYS **

7 BRAND STYLES: DORAL LT/LT 100/FF 100/LT MEN 100/ULT LT 100/BOX 100/LT BOX 100

7 STYLES

162201	162323	797001	CIGARETTE WAREHOUSE	38 MAIN ST	SARANAC LAKE	NY	CS	177968	PETER DAY WHLSE INC	30
162201	162239	88363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	130278	BEARS DEN SMOKE SHOP	ROUTE 37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	288243	BORDERLINE GROCERY	ROUTE 37	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	496480	WOLF PACK GIFT	RT #37 - BOX 121B	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 - BOX 919	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	596086	J.E.N. TOBACCO	BOX 134B - ROUTE 37	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	624567	TWIN LEAF GAS & TB	RT.37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162280	715536	SPEEDWAY CONVENIENC	RT 37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162323	492340	GANIENKEH	PO BOX 85	ALTONA	NY	RS	177968	PETER DAY WHLSE INC	60
162201	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	CS	488800	NO COUNTRY CANDY&T	30
162201	162239	791916	THIS & THAT SHOP	820 FORD ST	OGDENSBURG	NY	CS	488800	NO COUNTRY CANDY&T	30
162202	162232	608027	DUNDEE'S NEWSTAND	39 WATER STREET	AUBURN	NY	CS	533288	JONES MCINTOSH INC	40
162202	162232	785016	D&M GROCERY	14 SWIFT ST	WATERLOO	NY	CS	533288	JONES MCINTOSH INC	40

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162204	162223	581942	SUSQUEHANNA BEVERAG	SOUTH MAIN STREET	HALLSTEAD	PA	CS	94931	MID-VALLEY CANDY		40
162204	162226	621026	DAULICH	DBA WOLCOTTS	ENDICOTT	NY	CS	194040	FINKLE DIST INC		45
162204		727918	DELAWARE RIVER FLY	HE 1	STARLIGHT	PA	BI	447000	MUTUAL WHOLSALE SE		30
162204	162223	36889	CHOCONUT MARKET	RR 1 BOX 7692	FRIENDSVILLE	PA	BI	761406	KLEIN CANDY COMPANY		30
162204	162223	281948	B&R DISTRIBUTOR	65 BRIDGE ST	TUNKHANNOCK	PA	CS	761406	KLEIN CANDY COMPANY		30
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	BI	761406	KLEIN CANDY COMPANY		30
162204	162223	703602	OUT RIGHT SALES	RR 1 BOX 1025B	LITTLE MEADOW	PA	BI	761406	KLEIN CANDY COMPANY		30
162204	162223	819485	ROBS COUNTRY MKT, INC	RT. 11 MT. VIEW PLAZA	GREAT BEND	PA	BI	761406	KLEIN CANDY COMPANY	937268	30
162204	162228	310108	SHEDDEN'S	RT. 14	FASSETT	PA	BI	761406	KLEIN CANDY COMPANY		30
162204	162228	764192	AL'S MIDSTATE MARKET	RR 3 BOX 61	GILLETT	PA	BI	761406	KLEIN CANDY COMPANY		30
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	RS	26040	M ATTEA & SONS INC		60
162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	CS	533288	JONES MCINTOSH INC		40
162206	162235	806798	MARY'S PLACE	55 CENTRAL PLZ	ILION	NY	CS	570300	SCHEIDELMAN, INC		30

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162208	162220	746242	BACK MOUNTAIN TBCO	ROUTE 309-415 PLAZA	DALLAS	PA	CS	94931	MID-VALLEY CANDY	40
162208	162220	502069	ELLIS BEER DISTRIBUT	499-501 HAZLE STREET	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.	30
162208	162220	643077	DUNDEE BEVERAGE	2297 SANS SOUCI PKY	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.	30
162208	162220	710268	WYCHOCKS BEVERAGE	730 W-B TWP BLVD	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.	30
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	CS	332400	KEYCO DIST. INC.	30
162208	162220	777228	BEER SUPER	223 SPRING ST	WILKES BARRE	PA	CS	332880	KEY STORES	30
162208	162224	776727	RUMINSKIS GROC	825 S PROSPECT ST	NANTICOKE	PA	CS	332880	KEY STORES	30
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162221	91832	WEST END BEVERAGE	RT 209	GILBERT	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162221	776556	SIMCOE'S BEER DIST.	4630 LEHIGH DR	WALNUTPORT	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162222	456310	CHERRYS DISCOUNT	115 S MAIN ST	OLD FORGE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162222	553220	WESTSIDE BEVERAGE	1712 WYOMING AVE	EXETER	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162222	776655	BIRNEY BEVERAGE	4957 BIRNEY AVENUE	MOOSIC	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162222	776953	WYOMING VALLEY BEV	855 EXETER AVE	WEST PITSTON	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	60780	WYOMING VALLEY BEV 2	RT. 11	EDWARDSVILLE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	185047	MATUS NEWS	39 E MAIN ST	PLYMOUTH	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	775325	DRIVE-IN FOOD STORE	401 MILL ST	DANVILLE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162229	777313	HARMONY BEVERAGE	ROUTE 940	BLAKESLEE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208		705051	PITTSTON CANDY	197 BROAD ST	PITTSTON	PA	CS	761406	KLEIN CANDY COMPANY	30
162208		784206	J.MANTIONE PLZ SMOKE	#10 UNITED PENN PLAZA	KINGSTON	PA	CS	761406	KLEIN CANDY COMPANY	30

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162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	CS	94931	MID-VALLEY CANDY		40
162209	162221	748858	THE TOBACCO STOP	8 VILLAGE CTR	E STROUDSBUR	PA	CS	761406	KLEIN CANDY COMPANY		30
162209	162222	759281	SCRANTON TOBACCO	219 W OLIVE ST	SCRANTON	PA	CS	761406	KLEIN CANDY COMPANY		30
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	CS	761406	KLEIN CANDY COMPANY		30
162209	162227	636743	BEAR BEVERAGE	RD1 BOX 86V RT 739	DINGMANS FERR	PA	BI	761406	KLEIN CANDY COMPANY		30
162209	162229	771117	F&T TOBACCO CO.	40 POCONO BLVD	MOUNT POCONO	PA	CS	761406	KLEIN CANDY COMPANY		30
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	CS	181760	EMPIRE CANDY & TOB.	8399	30
162210	162227	641285	MIDDLETOWN BEER & SO	263 ROUTE 211 E	MIDDLETOWN	NY	CS	181760	EMPIRE CANDY & TOB.	44755	30
162210	162227	654793	THE BEER STORE	77 PLEASANT STREET	MONTICELLO	NY	CS	181760	EMPIRE CANDY & TOB.		30
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	CS	442680	MOUNTAIN CANDY & CIG	921114	30
162210	162233	751197	BEZ ENTERPRISES	DBA COOKS	SIDNEY	NY	CS	442680	MOUNTAIN CANDY & CIG		30
162210	162227	660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA	BI	761406	KLEIN CANDY COMPANY		30
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	CS	177968	PETER DAY WHLSE INC		30
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	CS	281200	HIBBERT & MCGEE INC		30
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	CS	315288	DOWLINGS INC.	2684	30
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	CS	356150	LAVIN CANDY COMPANY		30
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	CN	356150	LAVIN CANDY COMPANY		30
162301	162323	705985	NORTHWAY DISCOUNT B	34 RILEY AVE	PLATTSBURGH	NY	LQ	356150	LAVIN CANDY COMPANY		30
162301	162323	549130	COLONIAL DELI MART	191 SWANTON RD	SAINT ALBANS	VT	CN	503160	PINE STATE TOB.&CDY.	935072	30

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REP	REF	REP	NAME	ADDRESS	CITY	STATE	ZIP	PHONE	NAME	STYLES
162302	162320	177009	JACOB & TONEYS IGA	157 MAIN ST	WARRENSBURG	NY	CN	160600	DONAHUE TOBACCO CO	30
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	CS	160600	DONAHUE TOBACCO CO	30
162302		804072	JJ DISCOUNT CIGARETT	54 MAIN ST	HUDSON FALLS	NY	TB	160600	DONAHUE TOBACCO CO	30
162302	162320	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY	CN	194040	FINKLE DIST INC	45
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS F	NY	TB	194040	FINKLE DIST INC	45
162302	162320	636227	APOLLO FUELS	RR 2 BOX 278A	NORTH CLAREN	VT	CS	204600	SAM FRANK INC	40
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	BI	204600	SAM FRANK INC	40
162302	162320	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT	CN	204600	SAM FRANK INC	30
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	CS	204600	SAM FRANK INC	40
162302	162325	114561	NEXT DOOR	RT 7	POWNA	VT	BI	204600	SAM FRANK INC	40
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	BI	204600	SAM FRANK INC	40
162302	162325	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT	BI	204600	SAM FRANK INC	40
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	BI	315288	DOWLINGS INC.	30
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	BI	503160	PINE STATE TOB.&CDY.	994616 30
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	CS	194040	FINKLE DIST INC	45
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	CS	194040	FINKLE DIST INC	45
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC	45
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIVILLE RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC	45
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDERLAND	NY	OH	495892	J.POLEP DIST.SERVICE	197004 30

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7 STYLES

REF	REF	REF	REF	REF	REF	REF	REF	REF	REF	REF	REF
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY	CS	160600	DONAHUE TOBACCO CO		30
162304	162321	658803	SAVEMORE DISCOUNT BE	1512 ROUTE 9	CLIFTON PARK	NY	CS	194040	FINKLE DIST INC		45
162304	162321	175520	VITA-MART	62 MILTON AVE	BALLSTON SPA	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	569160	SCHANZ'S DISC BEVERG	3RD AVENUE & 4TH ST	WATERVLIET	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY	LQ	611800	STANDARD-ROSENBAU		30
162304	162322	571952	LATHAM BEVERAGE CTR	601 NEW LOUDON ROAD	LATHAM	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162324	571951	COLONIE STAR BEVERAGE	1823 CENTRAL AVE	ALBANY	NY	CS	611800	STANDARD-ROSENBAU		30
162306	162325	767584	A-MART MERCHANDISE	746 PAWLING AVE	TROY	NY	CS	194040	FINKLE DIST INC	914234	45
162306	162326	766887	E-Z MART	RT 20 & 22	NEW LEBANON	NY	CN	194040	FINKLE DIST INC	930719	45
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSKILL	NY	CS	611800	STANDARD-ROSENBAU	15966	30
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON	NY	CS	611800	STANDARD-ROSENBAU		30
162307	162327	178829	THRUWAY PHARMACY_IN	78 OAK ST	WALDEN	NY	CS	442680	MOUNTAIN CANDY & CIG		30
162309	162329	179489	CIRCLE CARDS N	345 DOWNING DR	YORKTOWN HEI	NY	OH	550558	HAROLD LEVINSON		30
162309	162329	425759	TREASURE CHEST, INC.	DBA LYN'S HALLMARK	MAHOPAC	NY	OH	550558	HAROLD LEVINSON		30
162309	162329	550256	ALL IN ONE CARD SHOP	RR 6 BOX 22	BREWSTER	NY	OH	550558	HAROLD LEVINSON		30
162309	162330	179440	MONUMENT STATIONERY	314 HIGHLAND AVE	PEEKSKILL	NY	TB	550558	HAROLD LEVINSON		30

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REF	REF	PHONE	ADDRESS	CITY	STATE	ZIP	STREET	STREET	STREET	STREET
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	RS	26040	M ATTEA & SONS INC	60
162603	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	349198	RANDY'S SMOKE SHOP	1325 UPPER MOUNTAIN	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	422077	SMOKIN' JOES #4	2420 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	579200	SMOKIN' JOES V	2323 SAUNDERS SETT.	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	630311	SMOKIN' JOES #3	4900 INDIAN HILL RD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	694032	TUSCARORA TRADING	2390 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	RS	26040	M ATTEA & SONS INC	60
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.	60
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	AKRON	NY	RS	44880	A. D. BEDELL CO.	60
162603	162622	742675	ARROWHEAD SMOKE SH	852 BLOOMINGDALE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.	60
162603	162622	766656	TOTEMPOLE SMOKE SHO	1025 LEDGE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.	60
162605	162231	269440	CHUCKS MOBIL MART	540 W STATE ST	ITHACA	NY	CS	186350	F&T DISTRIBUTING	30
162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	CS	186350	F&T DISTRIBUTING	30
162605	162225	763671	J'S TOBACCO ROAD	17 MAIN ST	PENN YAN	NY	CS	317880	R L JONES & SONS	30

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REP	REP	REP	ADDRESS	CITY	STATE	STOCK	STOCK	STOCK	STOCK	STOCK	STOCK
162606	162225	763489	SENECA ONE STOP #070	5402 W SHORE RD	CUBA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	634478	SENECA ONE STOP #010	RTS. 5 & 20	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	422357	WOLF'S RUN	12575 ROUTE 438	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	566892	2 CLANS SMOKESHOP	RD. #1, PO BOX 245	LAWTONS	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	687893	NATIVE PRIDE	ROUTE 20 & MILESTRIP	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	769301	SENECA BINGO	11095 ROUTE 5 AND 20	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	324640	SENEKA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	460523	ANTONE'S	101 CENTRAL AVE	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	480762	BEARCLAW TRADING PST	RT. 280	STEAMBURG	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	767863	THE M&M SMOKESHOP	RT 17 & W.PERIMETER R	STEAMBURG	NY	RS	26040	M ATTEA & SONS INC		60
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLVD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES PL	VERSAILLES	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162506	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	700520	PARKER'S DRIVE THRU	141855 RT. 438	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60

SALES REPS

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POS Kits (#542294) and Floor Base Displays (#542300) will be shipped directly to Retail Accounts.

**** FLOOR BASE UNITS ARE TO BE MAINTAINED BY RETAILERS FOR FUTURE CTS DISPLAYS ******7 BRAND STYLES: DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100****7 STYLES**

162606	162623	764763	ADLA'S	1254 ROUTE 438	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	340601	RON'S SMOKESHOP	BOX 92A, RD. 3	ALLEGANY	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	399934	T & J'S SMOKESHOP	191 CENTER ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	675068	RICHARDS SMOKESHOP	2164 W PERIMETER ROA	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	675069	COLDSPRING SMOKE&GA	W PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	688199	77 MAIN STREET CAFE	77 MAIN ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	715423	IROQUOIS STATION	25 CHURCH ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	715424	WHITE MTN TOBACCO	W PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737874	NAFCO QUICK STOP	881 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737877	JWS ENTERPRISES I	719 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	CS	317880	R L JONES & SONS		30
162607	162228	775460	FIVE STAR BUSY MART	400 N BUFFALO ST	ELKLAND	PA	CS	151300	W. A. DEHART	935726	30

SALES REPS

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T BRAND STYLES: DORAL LT/LT 100/FF 100/LT MEN 100/ULT LT 100/BOX 100/LT BOX 100 7 STYLES

163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	CS	281200	HIBBERT & MCGEE INC	132	30
163801	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	CS	281200	HIBBERT & MCGEE INC		30
163801	163828	769387	M & M BEVERAGE	DBA FIRED-UP	SOUTH BARRE	VT	CS	503160	PINE STATE TOB.&CDY.	995845	30
163802	163829	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	BI	281200	HIBBERT & MCGEE INC	2710	30
163803	163821	552856	ONE STOP PLAZA CONV.	16 MAIN ST	WINCHENDON	MA	CS	409680	GEO. MELHADO AND CO	60379	30
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOL	NH	CS	648240	TBI CORPORATION	902213	30
163804	163821	707369	T-BIRD MINI MART	ROUTE 119	HINSDALE	NH	CS	23880	ASSOCIATED GROCERS	90626	30
163804	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	BI	91800	CAPITAL CANDY CO INC	39051	45
163804	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	BI	91800	CAPITAL CANDY CO INC	25020	45
163804	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	BI	166680	E&J DISTRIBUTORS INC	13555	30
163804	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	BI	409680	GEO. MELHADO AND CO	7762-9	30
163804	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	BI	409680	GEO. MELHADO AND CO		30
163804	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIEL	NH	BI	409680	GEO. MELHADO AND CO		30
163804	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	BI	409680	GEO. MELHADO AND CO	971556	30
163804	163822	103172	RT. 13 STATELINE CON.	RT 13	BROOKLINE	NH	BI	423295	AUBURN MERCH. DIST.	8347	30
163804	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	BI	462720	N H TOBACCO CORP	904524	40
163804	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	BI	462720	N H TOBACCO CORP	919159	40
163804	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	BI	462720	N H TOBACCO CORP	909598	45
163804	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	BI	503160	PINE STATE TOB.&CDY.		30
163804	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	BI	503160	PINE STATE TOB.&CDY.	967802	30

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REP	REP	REP	ADDRESS	CITY	STATE	ZIP	PHONE	NAME	STOCK		
163805	163820	346403	POST-TIME	375 S BROADWAY	SALEM	NH	CS	409680	GEO. MELHADO AND CO	30	
163805	163820	64556	FOODS PLUS CONV.	5 PLAISTOW RD	PLAISTOW	NH	CS	423295	AUBURN MERCH. DIST.	4904	30
163805	163820	103073	WAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	CS	462720	N H TOBACCO CORP	921007	45
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	CS	462720	N H TOBACCO CORP		40
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	CS	472920	ALBERT H NOTINI SONS	945550	30
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	CS	472920	ALBERT H NOTINI SONS	944983	30
163805	163820	104514	SHYERS LOBSTER POUN	380A S BROADWAY	SALEM	NH	CS	472920	ALBERT H NOTINI SONS		30
163805	163820	689422	WORLD FAMOUS STATEL	24 BRIDGE ST	PELHAM	NH	CS	472920	ALBERT H NOTINI SONS	936047	30
163805	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	CS	472920	ALBERT H NOTINI SONS	933689	30
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	CS	648240	TBI CORPORATION		30
163807	163826	677682	CASE-N-KEG LACONIA	JEFF MORIN ENTERPRis	LACONIA	NH	CS	91800	CAPITAL CANDY CO INC	14290	45
163807	163826	743970	CASE-N-KEG	5 MILL ST	MEREDITH	NH	CS	91800	CAPITAL CANDY CO INC		45
163807	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	CS	396640	MANCHESTER TOBACC	429155	30
163807	163826	573876	WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH	CS	503160	PINE STATE TOB.&CDY.	908038	30
163807	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	CS	503160	PINE STATE TOB.&CDY.		30

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7 BRAND STYLES: DORAL LT/LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100

7 STYLES

SALES REF	RETAIL REF	ORDER REF	ACCOUNT/NAME	ADDRESS	CITY	STATE	TEL	FAX	ZIP	COMPANY	QUANTITY	UNIT PRICE
162208	162220	746242	BACK MOUNTAIN TBCO	ROUTE 309-415 PLAZA	DALLAS	PA	CS	94931	MID-VALLEY CANDY		40	
162208	162220	502069	ELLIS BEER DISTRIBUT	499-501 HAZLE STREET	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.		30	
162208	162220	643077	DUNDEE BEVERAGE	2297 SANS SOUCI PKY	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.		30	
162208	162220	710268	WYCHOCKS BEVERAGE	730 W-B TWP BLVD	WILKES BARRE	PA	CS	332400	KEYCO DIST. INC.		30	
162208	162220	777228	BEER SUPER	223 SPRING ST	WILKES BARRE	PA	CS	332880	KEY STORES		30	
162208	162220	621400	SMOKE SIGNALS	120 S RIVER ST	PLAINS	PA	CS	761406	KLEIN CANDY COMPANY		30	
162208	162221	91832	WEST END BEVERAGE	RT 209	GILBERT	PA	CS	761406	KLEIN CANDY COMPANY		30	
162208	162221	776556	SIMCOE'S BEER DIST.	4630 LEHIGH DR	WALNUTPORT	PA	CS	761406	KLEIN CANDY COMPANY		30	
162209	162221	748858	THE TOBACCO STOP	8 VILLAGE CTR	E STROUDSBUR	PA	CS	761406	KLEIN CANDY COMPANY		30	
162209	162222	412784	MONTAGE TOBACCO	632 DAVIS ST	SCRANTON	PA	CS	94931	MID-VALLEY CANDY		40	
162208	162222	291931	PLAZA BEVERAGE, INC.	3 RACHAEL DR	PITTSTON	PA	CS	332400	KEYCO DIST. INC.		30	
162208	162222	456310	CHERRYS DISCOUNT	115 S MAIN ST	OLD FORGE	PA	CS	761406	KLEIN CANDY COMPANY		30	
162208	162222	553220	WESTSIDE BEVERAGE	1712 WYOMING AVE	EXETER	PA	CS	761406	KLEIN CANDY COMPANY		30	
162208	162222	776655	BIRNEY BEVERAGE	4957 BIRNEY AVENUE	MOOSIC	PA	CS	761406	KLEIN CANDY COMPANY		30	
162208	162222	776953	WYOMING VALLEY BEV	855 EXETER AVE	WEST PITTSTON	PA	CS	761406	KLEIN CANDY COMPANY		30	
162209	162222	759281	SCRANTON TOBACCO	219 W OLIVE ST	SCRANTON	PA	CS	761406	KLEIN CANDY COMPANY		30	

2564 7942

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REP	REF	ACC	ACCOUNT NAME	ADDRESS	CITY	STATE	ZIP	REP NAME	REP PHONE	STYLES
162204	162223	581942	SUSQUEHANNA BEVERAG	SOUTH MAIN STREET	HALLSTEAD	PA	CS	94931	MID-VALLEY CANDY	40
162204	162223	36889	CHOCONUT MARKET	RR 1 BOX 7692	FRIENDSVILLE	PA	BI	761406	KLEIN CANDY COMPANY	30
162204	162223	281946	B&R DISTRIBUTOR	65 BRIDGE ST	TUNKHANNOCK	PA	CS	761406	KLEIN CANDY COMPANY	30
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	BI	761406	KLEIN CANDY COMPANY	30
162204	162223	703602	OUT RIGHT SALES	RR 1 BOX 1025B	LITTLE MEADOW	PA	BI	761406	KLEIN CANDY COMPANY	30
162204	162223	819485	ROBS COUNTRY MKT, INC	RT. 11 MT. VIEW PLAZA	GREAT BEND	PA	BI	761406	KLEIN CANDY COMPANY	937268 30
162209	162223	660922	DISCOUNT TOBACCO SHP	1129 MAIN ST	PECKVILLE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	776727	RUMINSKIS GROC	825 S PROSPECT ST	NANTICOKE	PA	CS	332880	KEY STORES	30
162208	162224	60780	WYOMING VALLEY BEV 2	RT. 11	EDWARDSVILLE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	185047	MATUS NEWS	39 E MAIN ST	PLYMOUTH	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREE	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	516457	LAUBACH, INC.	547 E 8TH ST	BERWICK	PA	CS	761406	KLEIN CANDY COMPANY	30
162208	162224	775325	DRIVE-IN FOOD STORE	401 MILL ST	DANVILLE	PA	CS	761406	KLEIN CANDY COMPANY	30
162606	162225	763489	SENECA ONE STOP #070	5402 W SHORE RD	CUBA	NY	RS	26040	M ATTEA & SONS INC	60
162606	162225	673510	OIL SPRINGS CORNERS	W SHORE ROAD	CUBA	NY	RS	44880	A. D. BEDELL CO.	60
162605	162225	763671	J'S TOBACCO ROAD	17 MAIN ST	PENN YAN	NY	CS	317880	R L JONES & SONS	30
162606	162225	269621	JONES SMOKE SHOP	16 W STEUBEN ST	BATH	NY	CS	317880	R L JONES & SONS	30
162204	162226	621026	DAULICH	DBA WOLCOTTS	ENDICOTT	NY	CS	194040	FINKLE DIST INC	60

51854 7943

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7 BRAND STYLES: DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100											7 STYLES
REP	REP	REP	ADDRESS	ADDRESS	CT	CT	CT	CT	CT	CT	CT
162210	162227	130056	TOBI CORP.	6 DOLSON AVE	MIDDLETOWN	NY	CS	181760	EMPIRE CANDY & TOB.	8399	30
162210	162227	641285	MIDDLETOWN BEER & SO	263 ROUTE 211 E	MIDDLETOWN	NY	CS	181760	EMPIRE CANDY & TOB.	44755	30
162210	162227	654793	THE BEER STORE	77 PLEASANT STREET	MONTICELLO	NY	CS	181760	EMPIRE CANDY & TOB.		30
162209	162227	636743	BEAR BEVERAGE	RD1 BOX 86V RT 739	DINGMANS FERR	PA	BI	761406	KLEIN CANDY COMPANY		30
162210	162227	660303	POCONO CONVENIENCE	650 ROUTE 6 AND 209	MATAMORAS	PA	BI	761406	KLEIN CANDY COMPANY		30
162607	162228	775460	FIVE STAR BUSY MART	400 N BUFFALO ST	ELKLAND	PA	CS	151300	W. A. DEHART	935726	30
162204	162228	310108	SHEDDEN'S	RT. 14	FASSETT	PA	BI	761406	KLEIN CANDY COMPANY		30
162204	162228	764192	AL'S MIDSTATE MARKET	RR 3 BOX 61	GILLET	PA	BI	761406	KLEIN CANDY COMPANY		30
162208	162229	777313	HARMONY BEVERAGE	ROUTE 940	BLAKESLEE	PA	CS	761406	KLEIN CANDY COMPANY		30
162209	162229	771117	F&T TOBACCO CO.	40 POCONO BLVD	MOUNT POCONO	PA	CS	761406	KLEIN CANDY COMPANY		30
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	RS	26040	M ATTEA & SONS INC		60
162605	162231	269440	CHUCKS MOBIL MART	540 W STATE ST	ITHACA	NY	CS	186350	F&T DISTRIBUTING		30
162605	162231	703515	C&C TOBACCO OUTLET	109 N MEADOW ST	ITHACA	NY	CS	186350	F&T DISTRIBUTING		30
162202	162232	608027	DUNDEE'S NEWSTAND	39 WATER STREET	AUBURN	NY	CS	533288	JONES MCINTOSH INC		40
162202	162232	785016	D&M GROCERY	14 SWIFT ST	WATERLOO	NY	CS	533288	JONES MCINTOSH INC		40

51854 7944

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REP	REF	REP	ACCOUNT NAME	ADDRESS	CITY	STATE	ZIP	VAP	VAP NAME	VAP	PER
162210	162233	594068	CATSKILL DISCOUNT BV	190 MILL ST	LIBERTY	NY	CS	442680	MOUNTAIN CANDY & CIG	921114	30
162210	162233	751197	BEZ ENTERPRISES	DBA COOKS	SIDNEY	NY	CS	442680	MOUNTAIN CANDY & CIG		30
162206	162233	294072	ETC ETC	ROUTE 23	ONEONTA	NY	CS	533288	JONES MCINTOSH INC		40
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	CS	194040	FINKLE DIST INC		60
162206	162235	806798	MARY'S PLACE	55 CENTRAL PLZ	ILION	NY	CS	570300	SCHEIDELMAN, INC		30
162201	162239	88363	AKWESAANE TOB SHOP	RACE PT RD & RT 37	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	130277	AHNAWATE CORNER ST	RACQUETTE PT RD	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	130278	BEARS DEN SMOKE SHOP	ROUTE 37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	130280	OIONKWAONWE SMOKE S	ROUTE 37	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	288243	BORDERLINE GROCERY	ROUTE 37	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	496480	WOLF PACK GIFT	RT #37 - BOX 121B	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	520885	G & G TOBACCO	RR & ROUTE 37	ROOSEVELTOW	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	539530	GRACE & ALLAN'S	RFD#1 BOX 137 RT 37	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	562598	KANIENKEHAKA GAS	ROUTE 37 - BOX 919	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	596086	J.E.N. TOBACCO	BOX 134B - ROUTE 37	BOMBAY	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	624567	TWIN LEAF GAS & TB	RT.37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC		60
162201	162239	171473	SHAMPINE'S TOBACCO/L	322 STATE ST	CARTHAGE	NY	CS	468800	NO COUNTRY CANDY&T		30
162201	162239	791916	THIS & THAT SHOP	820 FORD ST	OGDENSBURG	NY	CS	468800	NO COUNTRY CANDY&T		30

51854 7945

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DATE	RETAIL	REP	ACCOUNT NAME	ADDRESS	CITY	STATE	ZIP	REP	REP	VAP	CARTONS
REF	REF	REF	ACCOUNT NAME	ADDRESS	CITY	STATE	ZIP	REP	REP	SPL	PER STYLE
162302	162320	177009	JACOB & TONEYS IGA	157 MAIN ST	WARRENSBURG	NY	CN	160600	DONAHUE TOBACCO CO		30
162302	162320	177011	BOB'S VARIETY	47 SOUTH STREET	GLENS FALLS	NY	CS	160600	DONAHUE TOBACCO CO		30
162302	162320	320476	D & G HARDWARE	RT 9 MAIN ST 18	WARRENSBURG	NY	CN	194040	FINKLE DIST INC		60
162302	162320	636227	APOLLO FUELS	RR 2 BOX 278A	NORTH CLAREN	VT	CS	204600	SAM FRANK INC		40
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	BI	204600	SAM FRANK INC		40
162302	162320	776167	WELLS TRADING POST	ROUTE 30 BOX 56	WELLS	VT	CN	204600	SAM FRANK INC		30
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	BI	315288	DOWLINGS INC.		30
162304	162321	713344	WASH N DRY LAUNDRY	92 MAIN ST	CORINTH	NY	CS	160600	DONAHUE TOBACCO CO		30
162304	162321	658803	SAVEMORE DISCOUNT BE	1512 ROUTE 9	CLIFTON PARK	NY	CS	194040	FINKLE DIST INC		45
162304	162321	175520	VITA-MART	62 MILTON AVE	BALLSTON SPA	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	500871	VITA MART	114 PARK AVE	MECHANICVILLE	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	569160	SCHANZ'S DISC BEVERG	3RD AVENUE & 4TH ST	WATERVLIET	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	596446	SANTOSH K. RAIZADA	4 FIRE RD	CLIFTON PARK	NY	CS	611800	STANDARD-ROSENBAU		30
162304	162321	762959	THRUWAY BEVERAGE II	1184 STATE ROUTE 29	GREENWICH	NY	LQ	611800	STANDARD-ROSENBAU		30
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	CS	194040	FINKLE DIST INC		45
162304	162322	571952	LATHAM BEVERAGE CTR	601 NEW LOUDON ROAD	LATHAM	NY	CS	611800	STANDARD-ROSENBAU		30

51854 7946

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STYL	REF	REP	ADDRESS	CITY	STATE	ZIP	STYL	STYL	STYL	STYL	STYL
162201	162323	797001	CIGARETTE WAREHOUSE	38 MAIN ST	SARANAC LAKE	NY	CS	177968	PETER DAY WHLSE INC		30
162201	162323	492340	GANIENKEH	PO BOX 85	ALTONA	NY	RS	177968	PETER DAY WHLSE INC		60
162301	162323	724066	CIGARETTE WAREHOUSE	29 SMITHFIELD BLVD	PLATTSBURGH	NY	CS	177968	PETER DAY WHLSE INC		30
162301	162323	633761	MINOR'S DISCOUNT BEV	375 LAKE ST	ST ALBANS	VT	CS	315288	DOWLINGS INC.	2684	30
162301	162323	177803	RICHARDS GROCERY	71 JOHNSON AVE	PLATTSBURGH	NY	CS	356150	LAVIN CANDY COMPANY		30
162301	162323	568572	EXPRESS LANE	20 BROAD ST	PLATTSBURGH	NY	CN	356150	LAVIN CANDY COMPANY		30
162301	162323	705985	NORTHWAY DISCOUNT B	34 RILEY AVE	PLATTSBURGH	NY	LQ	356150	LAVIN CANDY COMPANY		30
162301	162323	549130	COLONIAL DELI MART	191 SWANTON RD	SAINT ALBANS	VT	CN	503160	PINE STATE TOB.&CDY.	935072	30
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC		45
162303	162324	767356	FIVE CORNER ATLANTIC	378 MARIVILLE RD	SCHENECTADY	NY	CS	194040	FINKLE DIST INC		45
162303	162324	704360	DOLLAR PLACE	2080 WESTERN AVE	GUILDERLAND	NY	OH	495892	J.POLEP DIST.SERVICE	197004	30
162304	162324	571951	COLONIE STAR BEVERAGE	1823 CENTRAL AVE	ALBANY	NY	CS	611800	STANDARD-ROSENBAU		30
162306	162325	767584	A-MART MERCHANDISE	746 PAWLING AVE	TROY	NY	CS	194040	FINKLE DIST INC	914234	45
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	CS	204600	SAM FRANK INC		40
162302	162325	114561	NEXT DOOR	RT 7	POWNA	VT	BI	204600	SAM FRANK INC		40
162302	162325	386834	N BENNINGTON VARIETY	BANK STREET EXT	N BENNINGTON	VT	BI	204600	SAM FRANK INC		40
162302	162325	623997	SARGENT'S SHORT STOP	300 MAIN ST	BENNINGTON	VT	BI	204600	SAM FRANK INC		40
162302	162325	114564	BILLMONT'S COUNTRY ST	RT 8	STAMFORD	VT	BI	503160	PINE STATE TOB.&CDY.	994616	30
162306	162325	583069	BEVERAGE MART	79 MAIN AVE	WYNANTSKILL	NY	CS	611800	STANDARD-ROSENBAU	15966	30

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7 BRAND STYLES: DORAL LT/LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100										7 STYLES	
REP	REF	PHONE	ADDRESS	CITY	STATE	ZIP	SS	YIP	YALE	VAP	CARTONS
162306	162326	766887	E-Z MART	RT 20 & 22	NEW LEBANON	NY	CN	194040	FINKLE DIST INC	930719	45
162306	162326	563785	THRUWAY BEVERAGE	1621 COLUMBIA TPKE	CASTLETON ON	NY	CS	611800	STANDARD-ROSENBAU		30
162307	162327	178829	THRUWAY PHARMACY_IN	78 OAK ST	WALDEN	NY	CS	442680	MOUNTAIN CANDY & CIG		30
162309	162329	179489	CIRCLE CARDS N	345 DOWNING DR	YORKTOWN HEI	NY	OH	550558	HAROLD LEVINSON		30
162309	162329	425759	TREASURE CHEST, INC.	DBA LYN'S HALLMARK	MAHOPAC	NY	OH	550558	HAROLD LEVINSON		30
162309	162329	550256	ALL IN ONE CARD SHOP	RR 6 BOX 22	BREWSTER	NY	OH	550558	HAROLD LEVINSON		30
162309	162330	179440	MONUMENT STATIONERY	314 HIGHLAND AVE	PEEKSKILL	NY	TB	550558	HAROLD LEVINSON		30
162603	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	RS	26040	M ATTEA & SONS INC		60
162603	162622	526968	THE REZ/INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	RS	26040	M ATTEA & SONS INC		60
162603	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.		60
162603	162622	601185	49 EXPRESS	409 BLOOMINGDALE RD	AKRON	NY	RS	44880	A. D. BEDELL CO.		60
162603	162622	742675	ARROWHEAD SMOKE SH	852 BLOOMINGDALE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.		60
162603	162622	766656	TOTEMPOLE SMOKE SHO	1025 LEDGE RD	BASOM	NY	RS	44880	A. D. BEDELL CO.		60

51854 7948

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7 BRAND STYLES: DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100

7 STYLES

REP	REP	REP	ADDRESS	ADDRESS	CITY	STATE	ZIP	ZIP	ZIP	ZIP	ZIP
162606	162623	634478	SENECA ONE STOP #010	RTS. 5 & 20	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	422357	WOLF'S RUN	12575 ROUTE 438	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	440187	TRIPLE J TOBACCO	RT. 5 & MILESTRIP	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	509388	ROSEINE'S	1832 BUSH RD	GOWANDA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	521674	OMNI ENTERPRISES II	11326 FARNHAM RD	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	566892	2 CLANS SMOKESHOP	RD. #1, PO BOX 245	LAWTONS	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	687893	NATIVE PRIDE	ROUTE 20 & MILESTRIP	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	769301	SENECA BINGO	11095 ROUTE 5 AND 20	IRVING	NY	RS	26040	M ATTEA & SONS INC		60
162606	162623	128513	SENECA HAWK TOBACCO	PROJECT	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	263886	DARREN'S BEARCLAW	11048 S.WESTERN BLVD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	502516	IROQUOIS SMOKE SHOP	14411 FOUR MILE LEVE	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	521624	CROSSROADS	RT 438 & VERSAILLES PL	VERSAILLES	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	536774	JR'S SMOKESHOP	RT. 5 & LAKESHORE RD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	566889	SANDY'S PLACE	RT. 438	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	700520	PARKER'S DRIVE THRU	141855 RT. 438	GOWANDA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	733079	BIG INDIAN SMOKESHOP	597 MILESTRIP RD	IRVING	NY	RS	44880	A. D. BEDELL CO.		60
162606	162623	764763	ADLAI'S	1254 ROUTE 438	IRVING	NY	RS	44880	A. D. BEDELL CO.		60

646L 45815

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7 BRAND STYLES: DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100										7 STYLES	
STYLES	REPS	ACC	ACCOUNT NAME	ADDRESS	CITY	STATE	SEC	SIS	W/PHONE	VAP	CARTONS
REF	REF									SPL	PER STYLE
162603	162626	303562	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	349198	RANDY'S SMOKE SHOP	1325 UPPER MOUNTAIN	LEWISTON	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	422077	SMOKIN' JOES #4	2420 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	579200	SMOKIN' JOES V	2323 SAUNDERS SETT.	SANBORN	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	630311	SMOKIN' JOES #3	4900 INDIAN HILL RD	LEWISTON	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	694032	TUSCARORA TRADING	2390 UPPER MOUNTAIN	SANBORN	NY	RS	26040	M ATTEA & SONS INC		60
162603	162626	790191	MIKE'S TRADING POST	2342 PRINTUP RD	SANBORN	NY	RS	26040	M ATTEA & SONS INC		60

056L 65815

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7 BRAND STYLES: DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100

7 STYLES

REP	REP	REP	ADDRESS	CITY	STATE	ZIP	STY	QTY	NAME	VAP	CARTONS
162606	162628	324640	SENEKA SMOKE & CRAFT	688 BROAD ST	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	460523	ANTONE'S	101 CENTRAL AVE	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	480762	BEARCLAW TRADING PST	RT. 280	STEAMBURG	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	665431	ANTONE'S II	CENTER & BROAD ST	SALAMANCA	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	767863	THE M&M SMOKESHOP	RT 17 & W.PERIMETER R	STEAMBURG	NY	RS	26040	M ATTEA & SONS INC		60
162606	162628	328435	OJ'S SMOKESHOP	W.PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	340601	RON'S SMOKESHOP	BOX 92A, RD. 3	ALLEGANY	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	399934	T & J'S SMOKESHOP	191 CENTER ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	442094	SENECA HAWK PETRO	730 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	675068	RICHARDS SMOKESHOP	2164 W PERIMETER ROA	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	675069	COLDSPRING SMOKE&GA	W PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	686767	SENECA JUNCTION	RT 417 & RT 219	CARROLLTON	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	688199	77 MAIN STREET CAFE	77 MAIN ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	715423	IROQUOIS STATION	25 CHURCH ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	715424	WHITE MTN TOBACCO	W PERIMETER ROAD	STEAMBURG	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737874	NAFCO QUICK STOP	881 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737877	JWS ENTERPRISES I	719 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737878	JWS ENTERPRISES II	RT 417	KILLBUCK	NY	RS	44880	A. D. BEDELL CO.		60
162606	162628	737880	JWS ENTERPRISES III	685 BROAD ST	SALAMANCA	NY	RS	44880	A. D. BEDELL CO.		60

156L 45815

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REF	REF	REF	NAME	ADDRESS	CITY	STATE	ZIP	PHONE	NAME	PHONE	STYLES
163805	163820	346403	POST-TIME	375 S BROADWAY	SALEM	NH	CS	409680	GEO. MELHADO AND CO		30
163805	163820	64556	FOODS PLUS CONV.	5 PLAISTOW RD	PLAISTOW	NH	CS	423295	AUBURN MERCH. DIST.	4904	30
163805	163820	103073	RAYS STATELINE MKT	4 MAMMOTH RD	PELHAM	NH	CS	462720	N H TOBACCO CORP	921007	45
163805	163820	611422	FIRST CHANCE	DBA PELHAM MOBIL	PELHAM	NH	CS	462720	N H TOBACCO CORP		40
163805	163820	103056	TEXACO PAYSAYER	531 S BROADWAY	SALEM	NH	CS	472920	ALBERT H NOTINI SONS	945550	30
163805	163820	103069	R&B SUPERETTE	59 BRIDGE ST	PELHAM	NH	CS	472920	ALBERT H NOTINI SONS	944983	30
163805	163820	104514	SHYERS LOBSTER POUN	380A S BROADWAY	SALEM	NH	CS	472920	ALBERT H NOTINI SONS		30
163805	163820	689422	WORLD FAMOUS STATEL	24 BRIDGE ST	PELHAM	NH	CS	472920	ALBERT H NOTINI SONS	936047	30
163805	163820	702662	SIGNAL VARIETY	63 PLAISTOW RD	PLAISTOW	NH	CS	648240	TBI CORPORATION		30
163804	163821	707369	T-BIRD MINI MART	ROUTE 119	HINSDALE	NH	CS	23880	ASSOCIATED GROCERS	90626	30
163804	163821	104065	THE BIG S	48 MANNING HL	WINCHESTER	NH	BI	91800	CAPITAL CANDY CO INC	39051	45
163804	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	BI	91800	CAPITAL CANDY CO INC	25020	45
163804	163821	278707	ROUTE 63 COUNTRY	525 NORTHFIELD ROAD	HINSDALE	NH	BI	166680	E&J DISTRIBUTORS INC	13555	30
163803	163821	552856	ONE STOP PLAZA CONV.	16 MAIN ST	WINCHENDON	MA	CS	409680	GEO. MELHADO AND CO	60379	30
163804	163821	104100	VALLEY MARINA	RT 202	RINDGE	NH	BI	409680	GEO. MELHADO AND CO	7762-9	30
163804	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	BI	409680	GEO. MELHADO AND CO		30
163804	163821	733076	RIVERSIDE GROCERY	RTE 9	W CHESTERFIEL	NH	BI	409680	GEO. MELHADO AND CO		30
163804	163821	230117	STATELINE GROCERY	ROUTE 12	FITZWILLIAM	NH	BI	503160	PINE STATE TOB.&CDY.		30

256L 75815

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7 BRAND STYLES: DORAL LT/LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100										7 STYLES	
SALES REP	RETAIL REP	ACCOUNT	NAME	ADDRESS	CITY	STATE	ZIP	PHONE	NAME	VAR	CARONS PER STYLE
163804	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	BI	409680	GEO. MELHADO AND CO	971556	30
163804	163822	103172	RT. 13 STATELINE CON	RT 13	BROOKLINE	NH	BI	423295	AUBURN MERCH. DIST.	8347	30
163804	163822	103186	STATE LINE VARIETY	RT 31 & 124	GREENVILLE	NH	BI	462720	N H TOBACCO CORP	904524	40
163804	163822	559739	HARDSCRABBLE VAR.	880 VALLEY RD	GREENVILLE	NH	BI	462720	N H TOBACCO CORP	919159	40
163804	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	BI	462720	N H TOBACCO CORP	909598	45
163804	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	BI	503160	PINE STATE TOB.&CDY.	967802	30
163805	163824	486298	MS. MARKET	176 SAGAMORE ST	MANCHESTER	NH	CS	472920	ALBERT H NOTINI SONS	933689	30
163803	163825	605251	5 STAR BEVERAGE	25 RIVER ST	NORTH WALPOL	NH	CS	648240	TBI CORPORATION	902213	30
163807	163826	677682	CASE-N-KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	CS	91800	CAPITAL CANDY CO INC	14290	45
163807	163826	743970	CASE-N-KEG	5 MILL ST	MEREDITH	NH	CS	91800	CAPITAL CANDY CO INC		45
163807	163826	755792	CORNER MARKET	201/2 WALKER STREET	CONCORD	NH	CS	396640	MANCHESTER TOBACC	429155	30
163807	163826	573876	WILLOW HILL FOOD&BEV	826 CENTRAL ST	FRANKLIN	NH	CS	503160	PINE STATE TOB.&CDY.	908038	30
163807	163826	579433	LACONIA SPA	65 CHURCH ST	LACONIA	NH	CS	503160	PINE STATE TOB.&CDY.		30
163801	163827	679787	PAULS REDEMPTION CTR	RR #1/U.S. RTE. 5	DERBY	VT	CS	281200	HIBBERT & MCGEE INC	132	30

3561 45815

JUNE: DORAL BUY 8 PACKS, GET 2 PACKS FREE / PROMOTION #800541

RETAIL DISTRIBUTION DATE: 6/8/98

POS Kits (#542294) and Floor Base Displays (#542300) will be shipped directly to Retail Accounts.

**** FLOOR BASE UNITS ARE TO BE MAINTAINED BY RETAILERS FOR FUTURE CTS DISPLAYS ****

7-BRAND STYLES: DORAL LT/ LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100

7 STYLES

REP	REP	REP	ACCOUNT NAME	ADDRESS	CITY	STATE	SEC	SIS	REP NAME	VAP	LOCATIONS	STYLES
163801	163828	334692	BEVERAGE BARON	19 GABLE PL	BARRE	VT	CS	281200	HIBBERT & MCGEE INC			30
163801	163828	769387	M & M BEVERAGE	DBA FIRED-UP	SOUTH BARRE	VT	CS	503160	PINE STATE TOB.&CDY.	995845		30
162301	163829	717500	MCGREGOR'S PHARMACY	476 MAIN ST	WINOOSKI	VT	CS	281200	HIBBERT & MCGEE INC			30
163802	163829	289988	WEST ADDISON GENERAL	RT#17 & LAKE RD	WEST ADDISON	VT	BI	281200	HIBBERT & MCGEE INC	2710		30
162201	162280	522487	WILD BILL'S ONE STOP	ROUTE 37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC			60
162201	162280	715536	SPEEDWAY CONVENIENC	RT 37	HOGANSBURG	NY	RS	177968	PETER DAY WHLSE INC			60

51854 7954

JUNE: DORAL BUY 8 PACKS, GET 2 PACKS FREE / PROMOTION #800541

RETAIL DISTRIBUTION DATE: 6/8/98

POS Kits (#542294) and Floor Base Displays (#542300) will be shipped directly to Retail Accounts.

**** FLOOR BASE UNITS ARE TO BE MAINTAINED BY RETAILERS FOR FUTURE CTS DISPLAYS ****

7 BRAND STYLES: DORAL LT/LT 100/ FF 100/ LT MEN 100/ ULT LT 100/ BOX 100/ LT BOX 100

7 STYLES

REF	REP	REP	ACC: UNIT NAME	ADDRESS	CITY	STATE	LEGLEN	SSN	VAR NAME	VAR	CARTONS
162204		727918	DELAWARE RIVER FLY	HE 1	STARLIGHT	PA	BI	447000	MUTUAL WHOLSALE SE		30
162208		705051	PITTSTON CANDY	197 BROAD ST	PITTSTON	PA	CS	761406	KLEIN CANDY COMPANY		30
162208		784206	J.MANTIONE PLZ SMOKE	#10 UNITED PENN PLAZA	KINGSTON	PA	CS	761406	KLEIN CANDY COMPANY		30
162302		804072	JJ DISCOUNT CIGARETT	54 MAIN ST	HUDSON FALLS	NY	TB	160600	DONAHUE TOBACCO CO		30

51854 7955

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE**RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES****** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

SUB	REP	REP	ACCOUNT NAME	ADDRESS	CITY	STATE	STANDARD	SEGMENT	SS	DATE	SPZ	QTY	QTY
162202	162232	738679	MC'S	247 W GENESEE ST	AUBURN	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	744019	CHAIN'S SMOKESHOP	76 OVID ST	SENECA FALLS	NY	2174-00-00	CS	533288	JONES MCINTOSH INC	6513	6	30
162202	162232	801519	CHAIN'S IV	ROUTE 31 W	CLYDE	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	801521	CHAIN'S V	380 E MAIN ST	WATERLOO	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162204	162228	396574	DANDY MINI MART # 5	RR 1 BOX 63B	TOWANDA	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3275	6	30
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162228	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162204	162223	705046	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162206	162234	763572	TOTALLY TOBACCO	1706 ORISKANY ST W	UTICA	NY	3438-00-00	CS	276331	FLEMING CO./ALTOONA		6	30
162206	162235	451878	GREENE'S MOBIL, INC.	90 W MAIN ST	ILION	NY	2845-00-00	CS	570300	SCHEIDELMAN, INC	3025	6	30
162209	162221	689353	SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBUR	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6	30
162209	162223	469492	TOBACCO ROAD I INC	ALTIER PLAZA ROUTE 6	MAYFIELD	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162227	584016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO P	MOUNT POCONO	PA	4058-00-00	CS	761406	KLEIN CANDY		3	15
162209	162229	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 611	TANNERSVILLE	PA	4058-00-00	CS	761406	KLEIN CANDY		2	10

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE**RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES****** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

SNE	REP	REF	ACCOUNT	ADDRESS	CITY	STATE	ZIP	QUANTITY	DATE	DESCRIPTION	QUANTITY	DATE
162210	162233	759634	SMOKERS CHOICE	ROUTE 23	ONEONTA	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162210	162227	772268	SMOKER'S CHOICE 2	259 DUNNING RD	MIDDLETOWN	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162210	162234	786561	SMOKERS CHOICE III	151 E MAIN ST	COBLESKILL	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162210	162234	817127	SMOKERS CHOICE 4	RR 3 BOX S	AMSTERDAM	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	MATAMORAS	PA	4058-00-00	CS	761406	KLEIN CANDY	2	10
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO	3	30
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO	3	30
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO	3	30
162302	162325	399687	MARTIN'S MINI MART	MAIN STREET	BENNINGTON	VT	2794-02-00	CN	315288	DOWLINGS INC.	3397	6
162302	162325	48345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	932301	6
162302	162325	623875	PAULINS GAS & STORE	HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.		6
162302	162325	636765	PAULINS INC.	HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	934497	6
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162304	162322	777125	SMOKERS PARADISE III	INC.	LATHAM	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	985499	6
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30
162306	162325	784251	SMOKERS PARADISE VII	TROY PLAZA	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	6	30

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE												
RETAIL DISTRIBUTION DATE: 6/8/98												
DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.												
7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100												7 STYLES
* * DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.												
STREET NAME	ZIP	ACCOUNT NAME	ADDRESS	CITY	STATE	PHONE	SECTION	ASS	DATE	NAME	STYLES	QUANTITY
162602	162630	752927	THE HUMIDOR	4610 SOUTH LAKE ROAD	BROCKPORT	NY	4141-01-00	CS	649920	TRIPIFOODS INC.	1383	2 10
162602	162630	761691	SMOKERS OUTLET M0075	2440 RIDGE RD W	ROCHESTER	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1334	4 20
162605	162624	761687	SMOKERS OUTLET M0344	204 W UNION ST	NEWARK	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1333	4 20
162606	162628	776606	CHOICE STORE 44056	195 E MAIN ST	BRADFORD	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6 30
162607	162228	698700	DANDY MINI MART #22	RR 2 BOX 41B	MILLERTON	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3292	6 30
162607	162627	747718	CHOICE STORE #44122	ROUTE 144	MILESBURG	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6 30
162607	162628	757617	CHOICE STORE #44070	215 PENNSYLVANIA AVE	WARREN	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6 30
162607	162228	759908	DANDY MINI MART #25	71 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	276331	FLEMING CO./ALTOONA	3295	6 30
162607	162228	750649	SMOKIN JOE'S	140 EAST AVE	WELLSBORO	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC		6 30
162607	162627	772869	SMOKERS OUTLET M0190	1200 S BRADY ST	DU BOIS	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1336	4 20
163805	163820	643523	SALEM EXXON	135 S BROADWAY	SALEM	NH	5474-00-00	CS	503160	PINE STATE TOB.&CDY.		6 30

DORAL

- June CTS Outlet Pack Promotion - Buy 4 packs get 1 pack free with name generation insert.
 - VAP ship date to retail week of **June 15, 1998**.
 - Promotion targeted for Retail Partners.
 - Designed to:
 - ➔ Ensure franchise retention during heavy competitive promotion activity
 - ➔ Generate names for DORAL & Co.
 - Utilize special 30-carton display with riser card.

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RETAIL REPS

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL		NO PACKING REQUIRED	
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7BRAND STYLES DORAL LT/DORAL LT 100/DORAL FF 100/DORAL LT MEN 100/DORAL ULT LT 100/DORAL BOX 100/DORAL LT BOX 100

**** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

ORDER NUMBER	ITEM	DESCRIPTION	ADDRESS	CITY	STATE	ZIP	QUANTITY	UNIT PRICE	TOTAL	DATE	STATUS
16220	16221	08953 SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBURG	PA	0525-00-00	CS	2350	11.70	27465	30
16221	16222	08954 SMOKIN JOES TOB SHOP	SR 174	SUSQUEHANNA	PA	0525-00-00	CS	2350	11.70	27465	30
16222	16223	08955 SMOKIN JOES	200 W ROOSEVELT HWY	WAYMART	PA	0525-00-00	CS	2350	11.70	27465	30
16223	16224	08956 SMOKIN JOES TOB SHOP	RR 1 BOX 1855	FRIENDSVILLE	PA	0525-00-00	CS	2350	11.70	27465	30
16224	16225	08957 TOBACCO ROAD INC	ARTER 172 ROUTE 6	MAYFIELD	PA	1058-00-00	CS	7000	1.50	10500	15
16225	16226	08958 SMOKER'S CHOICE 2	2001 CONING RD	MIDDLETOWN	NY	2258-00-00	CS	2350	11.70	27465	30
16226	16227	08959 TOBACCO ROAD INC	BOX 8	HONESDALE	PA	1058-00-00	CS	7000	1.50	10500	15
16227	16228	08960 TOBACCO ROAD INC	WEST ALL TOWN CENTER	MATAMORA	PA	1058-00-00	CS	7000	1.50	10500	15
16228	16229	08961 DANDY WIN MART 25	RR 1 BOX 638	STOWAN	PA	0127-00-00	CS	2750	11.70	32175	30
16229	16230	08962 DANDY WIN MART 22	RR 2 BOX 418	MILLERTON	PA	0127-00-00	CS	2750	11.70	32175	30
16230	16231	08963 DANDY WIN MART 25	FAIRMAN	PA	0127-00-00	CS	2750	11.70	32175	30	
16231	16232	08964 SMOKIN JOES TOB SHOP	301 N ELM ST	DAVE	PA	1022-00-00	CS	2350	11.70	27465	30
16232	16233	08965 SMOKIN JOES	100 E 5th AVE	WELLSBORO	PA	1022-00-00	CS	2350	11.70	27465	30
16233	16234	08966 TOBACCO ROAD INC	ROUTE 1	PA	1058-00-00	CS	7000	1.50	10500	15	
16234	16235	08967 TOBACCO ROAD INC	ROUTE 100 PO BOX 100	MOUNTPOCONO	PA	1058-00-00	CS	7000	1.50	10500	15
16235	16236	08968 TOBACCO ROAD INC	FOUNTAIN SPRING RD	STANKERSVILLE	PA	1058-00-00	CS	7000	1.50	10500	15

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SUBSTITUTIONS

CC RETA CORP

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE**RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES***** * DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

REF	REF	R/R	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	SEQUENCE	VAP SIST	VAP NAME	VAP SPLT	DISPLAY (ITEM 2195)	CARTONS PER STYLE
162202	162232	738679	MC J	247 W GENESEE ST	AUBURN	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	744019	CHAIN S SMOKE SHOP	76 OVID ST	SENECA FALLS	NY	2174-00-00	CS	533288	JONES MCINTOSH INC	6513	6	30
162202	162232	801519	CHAIN S	ROUTE 31 W	CLYDE	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	801521	CHAIN S V	380 E MAIN ST	WATERLOO	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162210	162233	759634	SMOKERS CHOICE	ROUTE 23	ONEONTA	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162206	162234	763572	TOTALLY TOBACCO	1705 ORISKANY ST W	UTICA	NY	2438-00-00	CS	276331	FLEMING CO / ALTOONA		6	30
162210	162234	766561	SMOKERS CHOICE III	151 E MAIN ST	COBLESKILL	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162210	162234	817127	SMOKERS CHOICE 4	RR 3 BOX S	AMSTERDAM	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162206	162235	451878	GREENE'S MOBIL INC	90 W MAIN ST	ILION	NY	2845-00-00	CS	570300	SCHEIDELMAN INC	3025	6	30
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	1125-00-00	CS	160600	DONAHUE TOBACCO CO		3	30
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	1126-00-00	CS	160600	DONAHUE TOBACCO CO		3	30
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162304	162322	777125	SMOKERS PARADISE III	INC	LATHAM	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG	935499	6	30

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PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE**RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100****7 STYLES****** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

IS/REP	R/REP	RJR	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	SEGMENT	VAP SIS#	VAP NAME	VAP SPL#	W/ DISPLAYS (ITEM #542195)	CARTONS PER STYLE
162302	162325	399687	MARTIN'S MINI MART	MAIN STREET	BENNINGTON	VT	2794-02-00	CN	315288	DOWLINGS INC.	3397	6	30
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162306	162325	784251	SMOKERS PARADISE V!	TROY PLAZA	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CIG		6	30
162302	162325	48345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	932301	6	30
162302	162325	623875	PAULINS GAS & STORE	HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30
162302	162325	636765	PAULINS INC.	HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160	PINE STATE TOB.&CDY.	934497	6	30
162605	162624	761687	SMOKERS OUTLET M0344	204 W UNION ST	NEWARK	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1333	4	20
162607	162627	747718	CHOICE STORE #44122	ROUTE 144	MILESBURG	PA	0573-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162627	772869	SMOKERS OUTLET M0190	1200 S BRADY ST	DU BOIS	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1336	4	20
162606	162628	776606	CHOICE STORE 44056	195 E MAIN ST	BRADFORD	PA	0573-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162607	162628	757617	CHOICE STORE #44070	215 PENNSYLVANIA AVE	WARREN	PA	0578-01-00	CS	276331	FLEMING CO./ALTOONA		6	30
162602	162630	752927	THE HUMIDOR	4610 SOUTH LAKE ROAD	BROCKPORT	NY	4141-01-00	CS	649920	TRIPIFOODS INC.	1333	2	10
162602	162630	761691	SMOKERS OUTLET M0075	2440 RIDGE RD W	ROCHESTER	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1334	4	20
163805	163820	643523	SALEM EXXON	135 S BROADWAY	SALEM	NH	5474-00-00	CS	503160	PINE STATE TOB.&CDY.		6	30

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DORAL

- June CTS Outlet Pack Promotion - Buy 4 packs get 1 pack free with name generation insert.
- VAP ship date to retail week of **June 15, 1998**.
- Promotion targeted for Retail Partners.
- Designed to:
 - Ensure franchise retention during heavy competitive promotion activity
 - Generate names for DORAL & Co.
- Utilize special 30-carton display with riser card.

51854 7963

PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE**RETAIL DISTRIBUTION DATE: 6/8/98****DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.****7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100**

7 STYLES

**** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

REP	REP	RJR	ACCOUNT NAME	ADDRESS	CTY	STATE	CHAIN ID	SEGMENT	SIS	VAP NAME	SPL	ITEM	CARTONS
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC.		6	30
162204	162223	674333	SMOKIN JOES	270 W ROOSEVELT HWY	WAYMART	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC.		6	30
162204	162228	676785	SMOKIN JOES TOB SHOP	300 N ELMIRA ST	SAYRE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC.		6	30
162209	162221	689353	SMOKIN JOES TOBACCO	751 MILFORD RD	EAST STROUDSBUR	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC.		6	30
162204	162223	705045	SMOKIN JOES TOB SHOP	RR 1 BOX 1655	FRIENDSVILLE	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC.		6	30
162507	162228	750649	SMOKIN JOE'S	140 EAST AVE	WELLSBORO	PA	0525-00-00	CS	425810	MILLER DISTRIB. INC.		6	30
173001	173020	168544	SMOKERS OUTLET M0149	7760 PEACH ST	ERIE	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1330	4	20
173001	173020	168544	SMOKERS OUTLET M0149	7760 PEACH ST	ERIE	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1330	2	10
292608	292626	759415	SMOKERS OUTLET M0375	1080 WAYNE AVE	CHAMBERSBURG	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1337	4	20
292608	292626	759415	SMOKERS OUTLET M0375	1080 WAYNE AVE	CHAMBERSBURG	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1337	2	10
162605	152624	761687	SMOKERS OUTLET M0344	204 W UNION ST	NEWARK	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1333	4	20
162602	162630	761691	SMOKERS OUTLET M0075	2440 RIDGE RD W	ROCHESTER	NY	0565-01-00	CS	649920	TRIPIFOODS INC.	1334	4	20
162607	162627	772869	SMOKERS OUTLET M0190	1200 S BRADY ST	DU BOIS	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1336	3	15
173001	173022	844738	SMOKERS OUTLET M0374	302 E CENTRAL	TITUSVILLE	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1331	3	15
173001	173022	844738	SMOKERS OUTLET M0374	302 E CENTRAL	TITUSVILLE	PA	0565-01-00	CS	649920	TRIPIFOODS INC.	1331	2	10
162302	162320	566184	MINOQUE'S BEVERAGE	AVIATION ROAD	QUEENSBURY	NY	1126-00-00	CS	160600	DONAHUE TOBACCO C		3	30
162302	162321	566187	MINOQUE'S BEVERAGE	16 WEST AVE	SARATOGA SPRING	NY	1126-00-00	CS	160600	DONAHUE TOBACCO C		3	30
162302	162321	566189	MINOQUE'S BEVERAGE	ROUTE 9	WILTON	NY	1126-00-00	CS	160600	DONAHUE TOBACCO C		3	30

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PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100

7 STYLES

**** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

S/REP	R/REP	R/R	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	SEGMENT	SIS	VAP NAME	SPL	ITEM	CARTONS
162202	162232	733679	MCS	247 W GENESEE ST	AUBURN	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162202	162232	744019	CHAIN'S SMOKESHOP	76 OVID ST	SENECA FALLS	NY	2174-00-00	CS	533288	JONES MCINTOSH INC	6513	6	30
152202	162232	801519	CHAIN'S IV	ROUTE 31 W	CLYDE	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
152202	162232	801521	CHAIN'S V	380 E MAIN ST	WATERLOO	NY	2174-00-00	CS	533288	JONES MCINTOSH INC		6	30
162210	162233	759934	SMOKERS CHOICE	ROUTE 23	ONEONTA	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162210	162227	772268	SMOKER'S CHOICE 2	259 DUNNING RD	MIDDLETOWN	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162210	162234	786561	SMOKERS CHOICE III	151 E MAIN ST	COBLESKILL	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162210	162234	817127	SMOKERS CHOICE 4	RR 3 BOX S	AMSTERDAM	NY	2253-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162206	162234	763572	TOTALLY TOBACCO	1706 ORISKANY ST W	UTICA	NY	3438-00-00	CS	276331	FLEMING CO./ALTOON		6	30
162305	162322	757620	SMOKERS PARADISE	90 STATE ST	ALBANY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CI	985499	6	30
162303	162322	765418	SMOKERS PARADISE	14 SARATOGA RD	SCOTIA	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162304	162322	777125	SMOKERS PARADISE III	INC	LATHAM	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162306	162325	777133	SMOKERS PARADISE V	604 PAWLING AVE	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30
162306	162325	784251	SMOKERS PARADISE VII	TROY PLAZA	TROY	NY	3441-00-00	CS	442680	MOUNTAIN CANDY & CI		6	30

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PROMOTION #800532: DORAL BUY 4 PACKS GET 1 PACK FREE

RETAIL DISTRIBUTION DATE: 6/8/98

DIRECT ACCOUNT TO SHIP NUMBER OF DISPLAYS AND CARTONS PER BRAND STYLE TO RETAIL. NO PACKING REQUIRED.

7 BRAND STYLES: DORAL LT / DORAL LT 100 / DORAL FF 100 / DORAL LT MEN 100 / DORAL ULT LT 100 / DORAL BOX 100 / DORAL LT BOX 100

7 STYLES

**** DISPLAYS WILL BE SHIPPED DIRECTLY TO STORES FOR RETAIL ACCOUNTS HANDLED BY: PINE STATE TOBACCO.**

S/REP	R/REP	RJRT	ACCOUNT NAME	ADDRESS	CITY	STATE	CHAIN ID	SEGMENT	VAP	SIST	VAP NAME	SPL#	ITEM	CARTONS
162209	162223	469492	TOBACCO ROAD I INC	ALTIER PLAZA ROUTE 6	VAYFIELD	PA	4058-00-00	CS	761406		KLEIN CANDY		3	15
162209	162227	584016	TOBACCO ROAD II INC	BOX 3	HONESDALE	PA	4058-00-00	CS	761406		KLEIN CANDY		3	15
162209	162229	645088	TOBACCO ROAD III	RT 590	HAMLIN	PA	4058-00-00	CS	761406		KLEIN CANDY		3	15
162209	162229	687425	TOBACCO ROAD IV	ROUTE 940 MT POCONO PL	MOUNT POCONO	PA	4058-00-00	CS	761406		KLEIN CANDY		3	15
162210	162227	738953	TOBACCO ROAD VI	WESTFALL TOWN CENTER	MATAMORAS	PA	4058-00-00	CS	761406		KLEIN CANDY		2	10
162209	162229	739242	TOBACCO ROAD V	FOUNTAIN SPRING RT 611	TANNERSVILLE	PA	4058-00-00	CS	761406		KLEIN CANDY		2	10
162204	162228	396574	DANDY MINI MART #5	RR 1 BOX 63B	TOWANDA	PA	4127-01-00	CS	276331		FLEMING CO./ALTOON	3275	6	30
162607	162228	698700	DANDY MINI MART #22	RR 2 BOX 41B	MILLERTON	PA	4127-01-00	CS	276331		FLEMING CO./ALTOON	3292	6	30
162607	162228	759908	DANDY MINI MART #25	71 MAIN ST	LAWRENCEVILLE	PA	4127-01-00	CS	276331		FLEMING CO./ALTOON	3295	6	30
162602	162630	752927	THE HUMIDOR	4510 SOUTH LAKE ROAD	BROCKPORT	NY	4141-01-00	CS	649920		TRIPIFOODS INC.	1383	2	10
162302	162325	48345	PAULINS, INC.	BANK STREET	NO BENNINGTON	VT	5238-00-00	CS	503160		PINE STATE TOB.&CDY	932301	6	30
162302	162325	623875	PAULINS GAS & STORE	HISTORIC 7A	SHAFTSBURY	VT	5238-00-00	CS	503160		PINE STATE TOB.&CDY		6	30
162302	162325	636765	PAULINS INC.	HISTORIC RT 7A	ARLINGTON	VT	5238-00-00	CS	503160		PINE STATE TOB.&CDY	934497	6	30

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DORAL

- June CTS Outlet Pack Promotion - Buy 4 packs get 1 pack free with name generation insert.
 - VAP ship date to retail week of **June 15, 1998**.
 - Promotion targeted for Retail Partners.
 - Designed to:
 - ➔ Ensure franchise retention during heavy competitive promotion activity
 - ➔ Generate names for DORAL & Co.
 - Utilize special 30-carton display with riser card.

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